

# Air Source Heat Pump Review

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**Sharing Learning and Good Practice**

**February 2025**

## Certificate of Completion

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Andy Nevill

has successfully completed the online course

**Heat Pump Pass - an introduction to the basic concepts of heating and cooling with heat pumps.**

Learning objectives:

- » The basic physics of how heat pumps work and how performance is measured
- » Different types of heat pumps and operating modes
- » Requirements and best practice for device installation
- » System design and considerations for special types of installations
- » Tips for installation
- » Troubleshooting

The STIEBEL ELTRON team wishes you all the success for the future.

STIEBEL ELTRON UK 04/24/2024

*John Felgate*

STIEBEL ELTRON Training Academy

**WHY – are we doing this?**

**WHAT – have we decided to do?**

**HOW – have we actually done this?**

**HOW HAS IT GONE?**

# HOW HAS IT GONE?

**Efficient?**

**90%** reduction  
in energy  
consumption

**Effective?**

**YES**



**Effective?**

**96%<sup>(i)</sup> / 97%<sup>(ii)</sup>**  
reduction  
in emissions

**Cost  
Effective?**

**64%<sup>(i)</sup> / 80%<sup>(ii)</sup>**  
reduction  
in energy costs

**(i): Octopus standard electricity tariff**

**(ii): with solar PV, battery and Octopus Cosy time-of-use tariff**

**N=1**

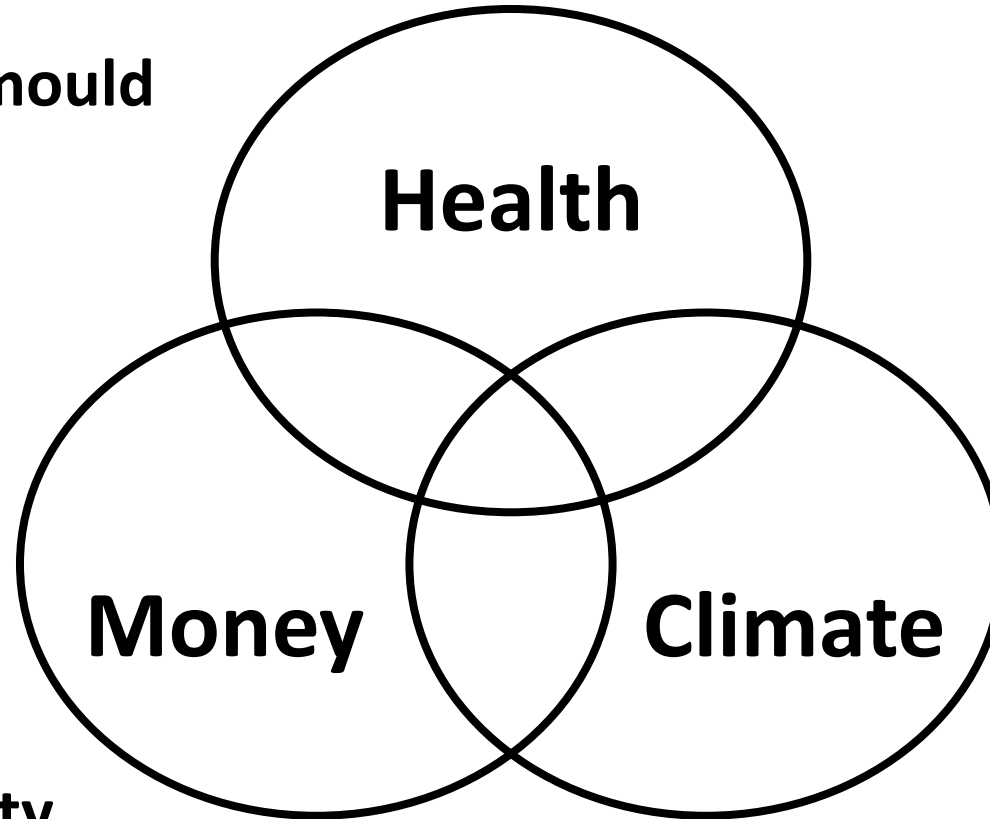
**This review is just ONE example for ONE property.**

**The data presented here is actual measured data for the property  
and from published sources of information.**

# WHY? - Motivations

**Warm enough**

**Deal with damp and mould  
and air quality**



**Minimise energy costs**

**Add value to the property**

**Reduce household  
emissions**

# WHAT? - Major Property Renovation Project



**c.1600 traditional Cornish cottage**

**Solid stone walls**

**194m<sup>2</sup> with extensions**

**EPC rating: F**

**Replace old oil-fired system and stop burning coal**

**Decided to prepare for an ASHP back in 2014**



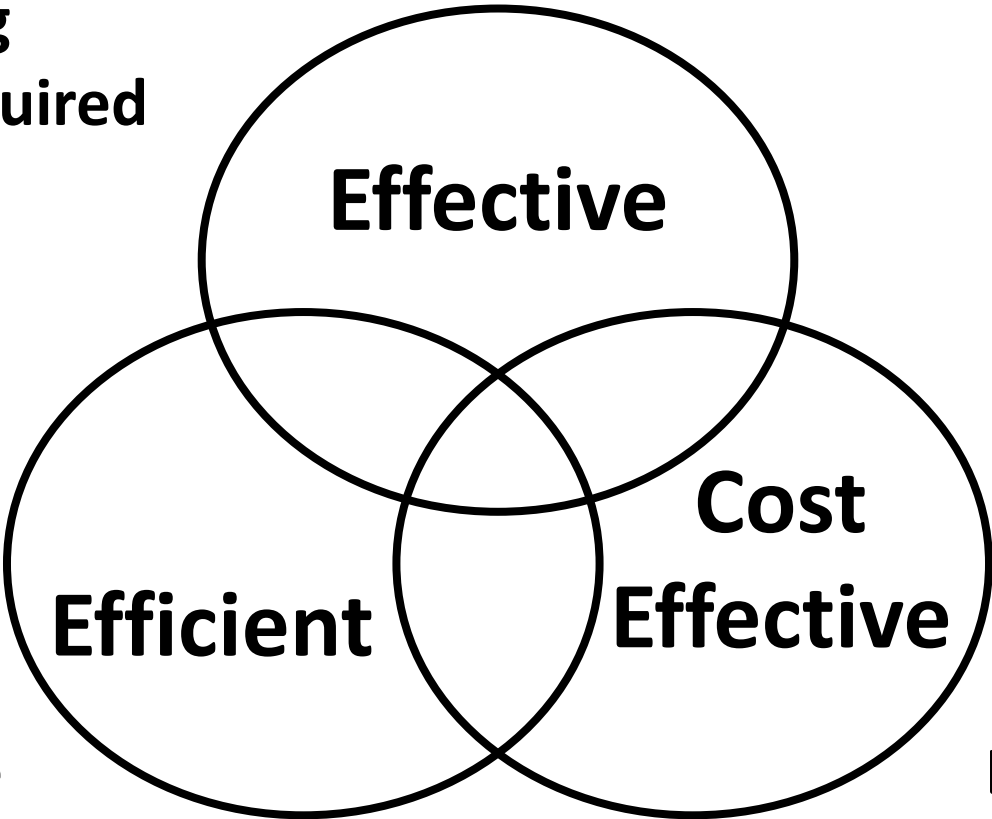
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Most disruptive decision – UFH downstairs throughout – no regrets!



# Heating System Objectives

**Comfortable Heating**  
**Hot Water when required**  
**Reduce emissions**



**Low Energy Use**

**Low Running Costs**





## Easier improvements

- Air tightness: fix uncontrolled ventilation
- Positive Input Ventilation (PIV) system
- Extractor fans in wet rooms
- Double glazing throughout
- External doors
- 300mm loft insulation

## More difficult improvements

- Kitchen and porch extensions
- Downstairs floor insulation – UFH throughout downstairs

## What we chose not to do

- No solid wall insulation
- No cavity wall insulation – exposed location

# Fabric Improvements – Ventilation – The Lungs of your Home

We put quite a lot of effort into moving from uncontrolled ventilation to controlled ventilation

Still more work to do – cross ventilation in the loft cavity needs to be improved

## VENTILATION – INSULATION - VENTILATION

You should review ventilation **BEFORE** insulation

You should then review ventilation again, **AFTER** insulation



# Air Source Heat Pump and Heating System

**Installed August 2023**

**ASHP:** Stiebel Eltron WPL25AS (A2/W35: 8.32kW, A-7/W35: 13.05kW) – positioned 13m from the house

**Hot Water:** Vaillant Unistor 273 litre unvented cylinder; pumped secondary return

**Heating System:** Panasonic 100 litre buffer tank; downstairs underfloor heating (UFH), 3 zones; upstairs radiators with thermostatic radiator valves (TRVs)



# Heat Pumps - Examples



**Refrigerator**



**Tumble Dryer**



**Dehumidifier**



**Air Source Heat Pump**



**Ice Machine**



**Air Conditioning**



**Freezer**

Reference: *“A fridge but in reverse? The fascinating science of heat pumps – visualised”*, The Guardian, 23 Dec 2023, <https://loom.ly/W54mzEo>

# Underground Primary Pipes

## **13m pipe run – 2 x 32mm Multi-layer Composite Pipes (MLCP)**

- Pulled through 110mm flexible ducts
- Insulated: Armacell pipe insulation plus a well insulated trench
- Heat loss is approximately 10W per meter (Flow 40°C / Return 35°C)
- Approximately 800kWh for a full year
- Similar to heating a small room

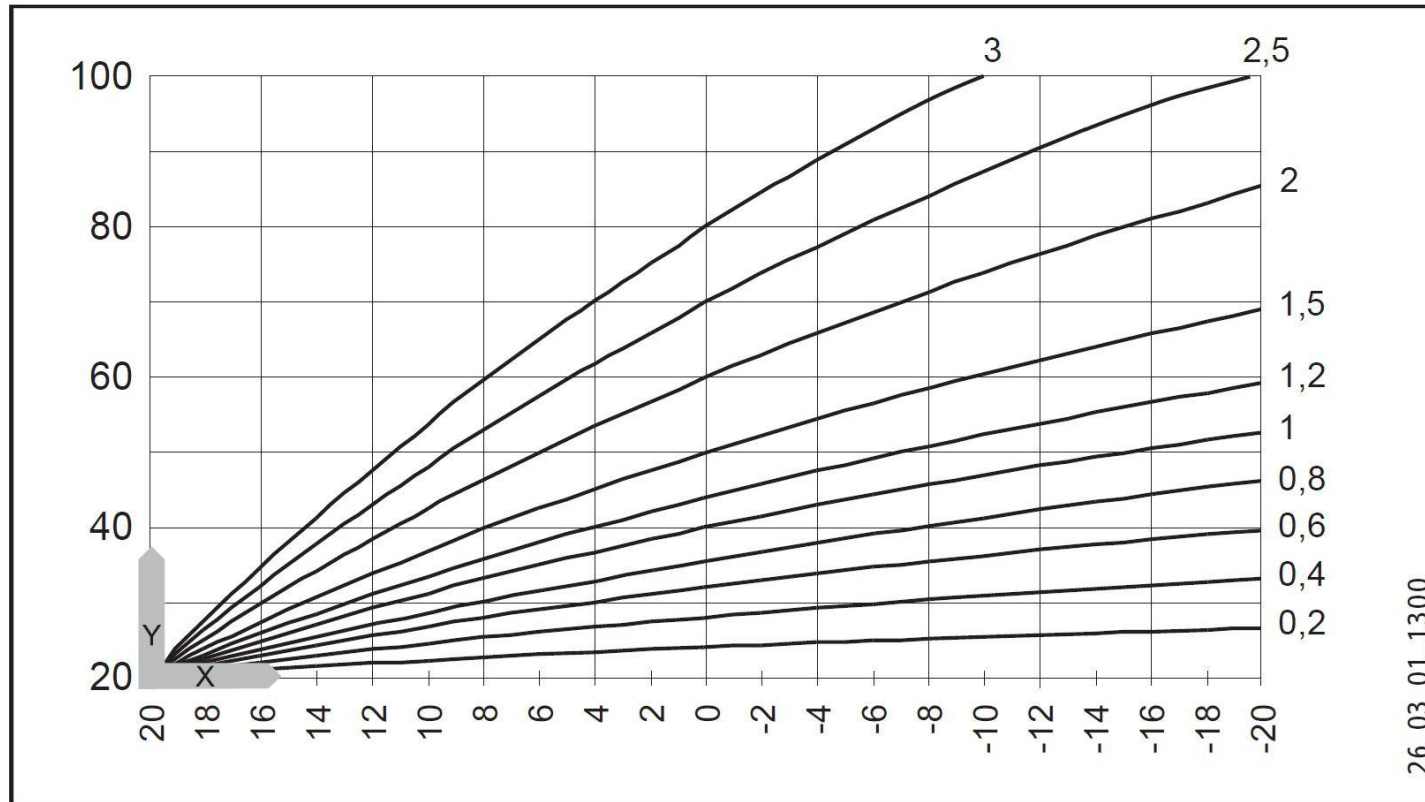


## Weather compensation plus simple set point control

- Heating curve rise: 0.5 (weather compensation setting)
- Heat pump set point temperature: 21°C
- Heat pump setback: 14°C timed 16:00 to 19:00 (Octopus peak rate period)
- All heating zone thermostats fully open (always on)
- All thermostatic radiator valves (TRVs) fully open (always on)

**Only 3  
Settings**

# Controls – Heating Curve Rise



X Outside temperature [°C]

Y Heating circuit 1, heat pump return temperature [°C]

Heating circuit 2, heat pump flow temperature [°C]





### Simple timed set point control

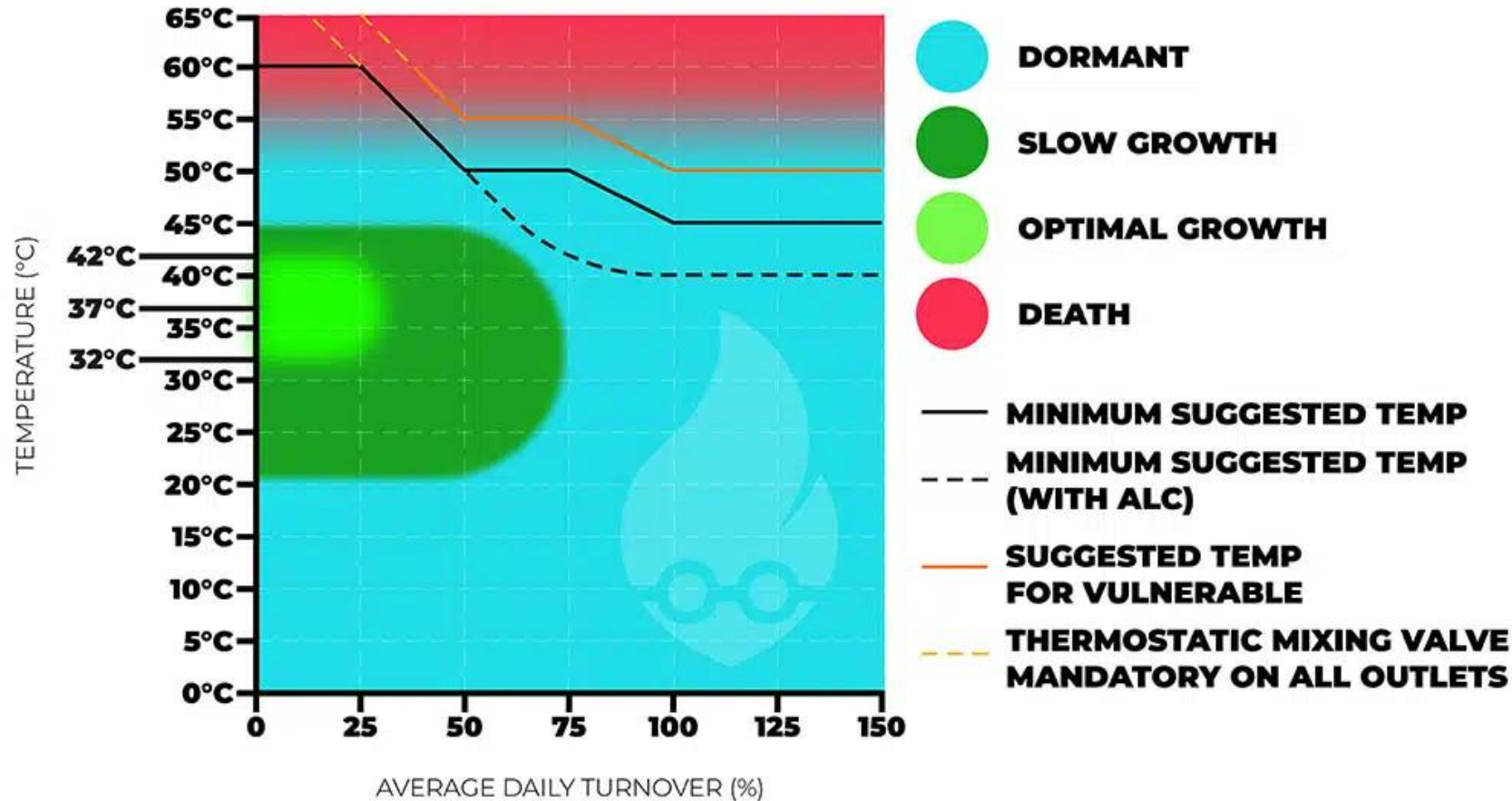
- Main setpoint: 47°C
- Timed setpoint: 53°C (daily: 14:00 to 16:00)

This generally forces the heat pump to heat the water once a day in the middle of the day when the air temperature is highest (Octopus cheap rate period: 1300 to 1600)

Timed immersion heater for legionella control

**Only 2  
Settings**

# Hot Water – Legionella



Reference: [Hot Water Temperature - Scalding and Legionella - HeatGeek](#)

# HOW HAS IT GONE? - Review Period

A full year of performance data ...

*Review period:* 29Aug23 to 28Aug24

*“Heating On” period:* 01Nov23 to 28Apr24 (6 months)



**Efficient**



**Effective**



**Cost  
Effective**

# Heat Energy from the Air

High 17.5 °C  
Ave 8.6 °C  
Low - 3.8 °C




Air Temperature  
Range during  
Heating Period

100 °C —  
0 °C —  
- 273 °C —



373 Kelvin —  
273 Kelvin —  
0 Kelvin – Absolute Zero —

# Efficiency

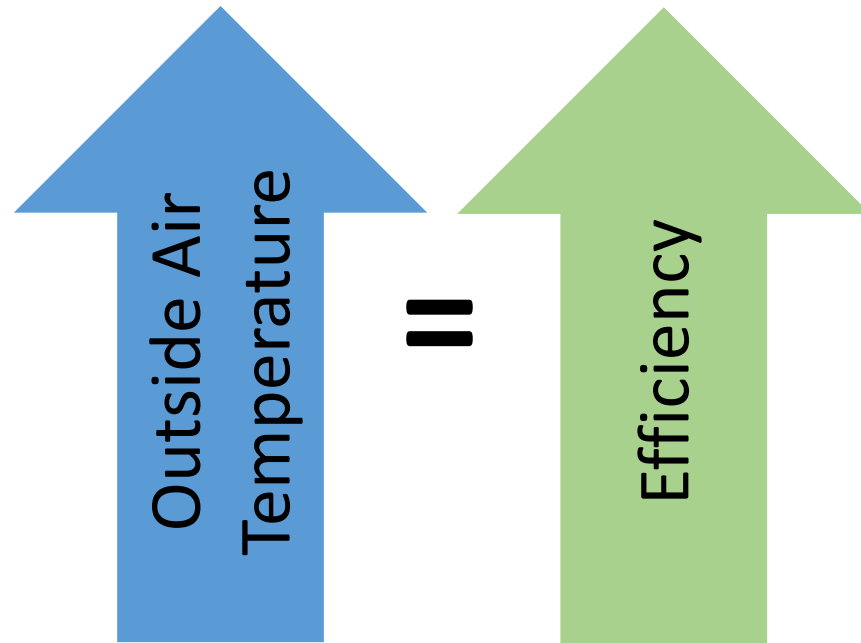
|           |   | <i>Heat Provided</i> | <i>Power Used</i> | <i>sCOP</i> |
|-----------|---|----------------------|-------------------|-------------|
| Heating   |  | <b>10,800kWh</b>     | <b>2,839kWh</b>   | <b>381%</b> |
| Hot Water |  | <b>2,320kWh</b>      | <b>827kWh</b>     | <b>281%</b> |
| Combined  |  | <b>13,120kWh</b>     | <b>3,667kWh</b>   | <b>358%</b> |

Average Flow Temperature (combined): **33.4°C**

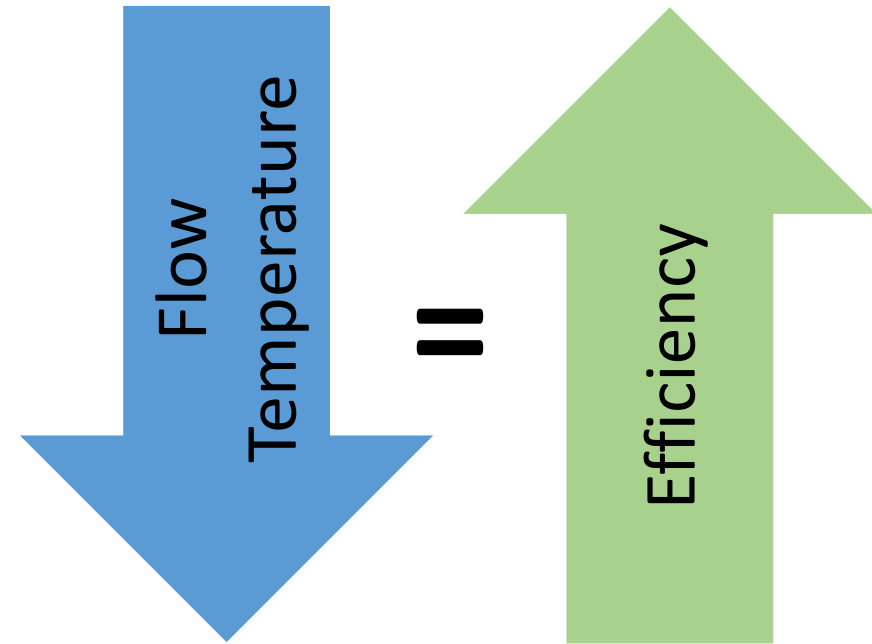
**sCOP = Seasonal Coefficient of Performance**

# Efficiency

High air temperature = high efficiency

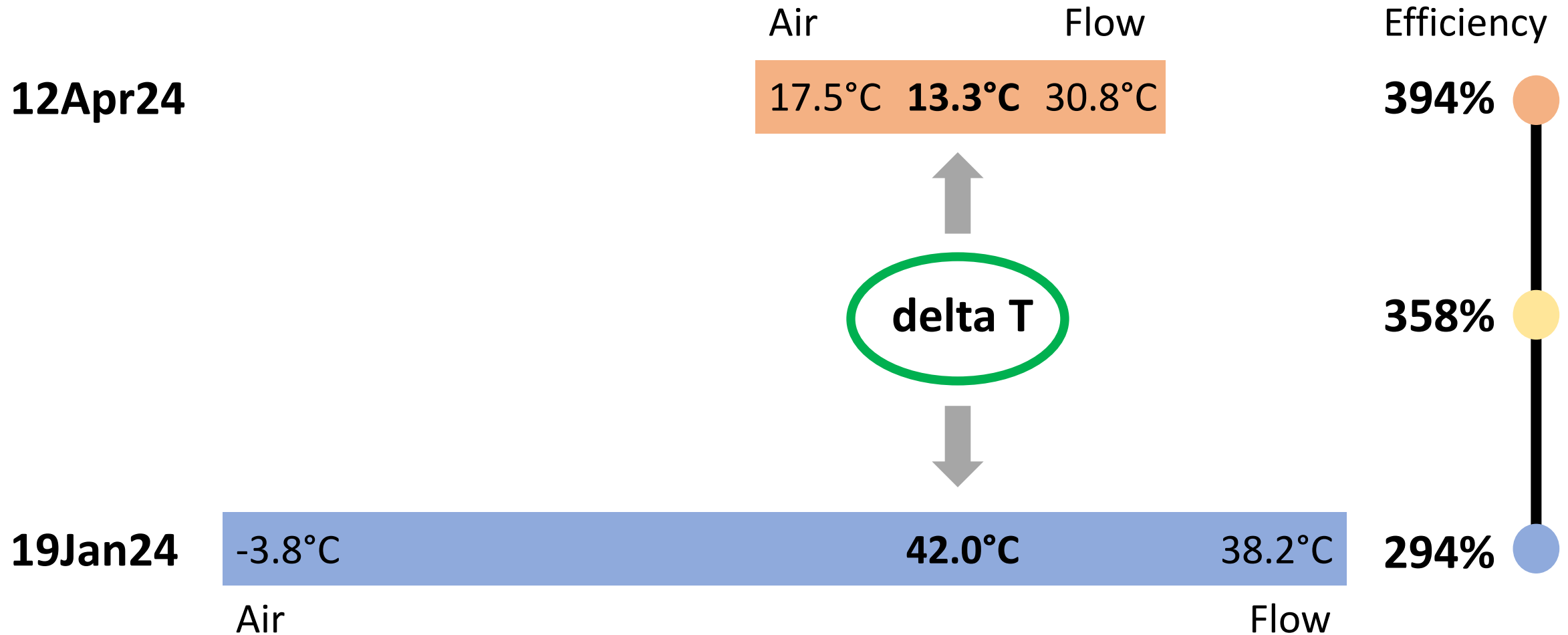


Low flow temperature = high efficiency



Efficiency relates to the **difference in temperature (delta T)** between the **Heat Source** and the **Heat Sink**

# Efficiency – on the Warmest and Coldest days



Actual measurements for air and flow temperatures and efficiency; sCOP = 358%

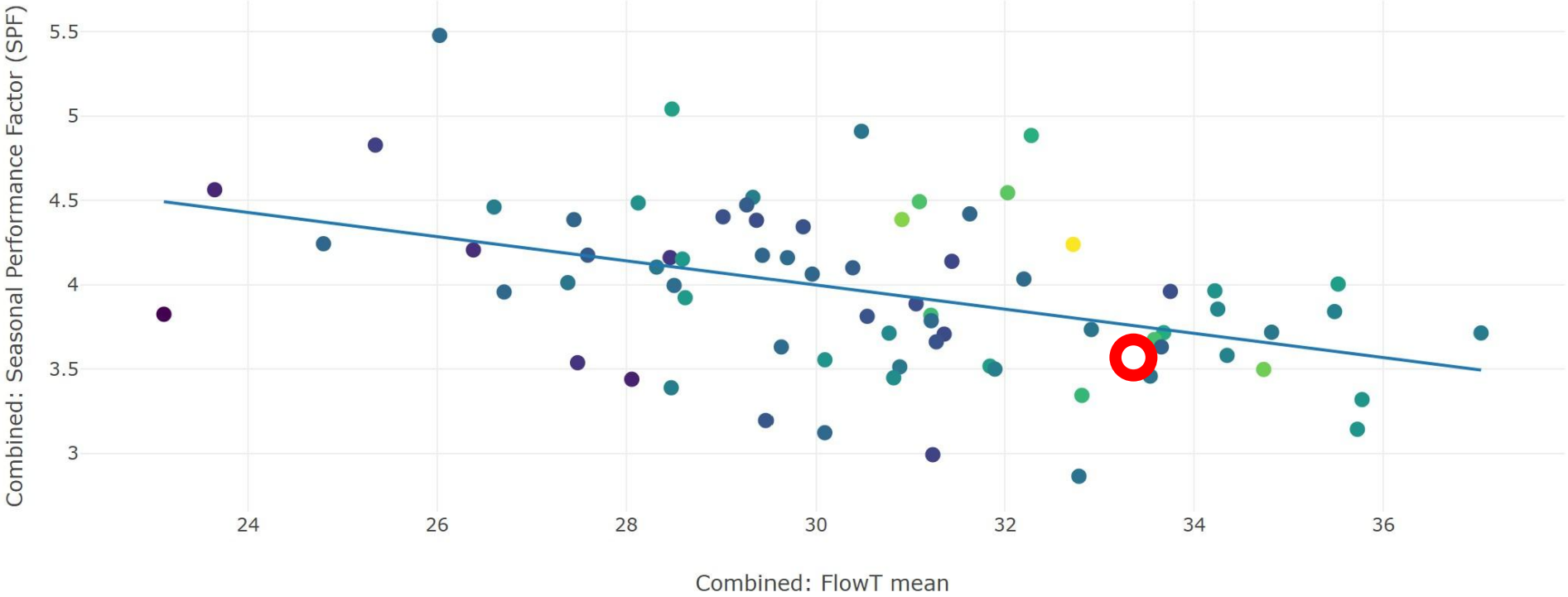
# Efficiency Compared – HeatpumpMonitor.org (data extracted 19Jan25)

Last 365 days 90 days 30 days 7 days All

## Data explorer

X-axis FlowT mean Y-axis COP Colour map Heat output

R: -0.43, R<sup>2</sup>: 0.18, n=73, (y=-0.07x + 6.15)





## Performance: Compressor Starts

Ideally heat pumps should run with a low number of compressor starts. This improves efficiency and lifespan.

***Full Year, Combined:***      1,817 starts/year

*DWH:*                      960 starts/year (53%)

*Heating:*                 857 starts/year (47%)

Average: **0.21 starts/hour**

# Compressor Starts per Hour – HeatpumpMonitor.org (data extracted 19Jan25)

Last 365 days 90 days 30 days 7 days All

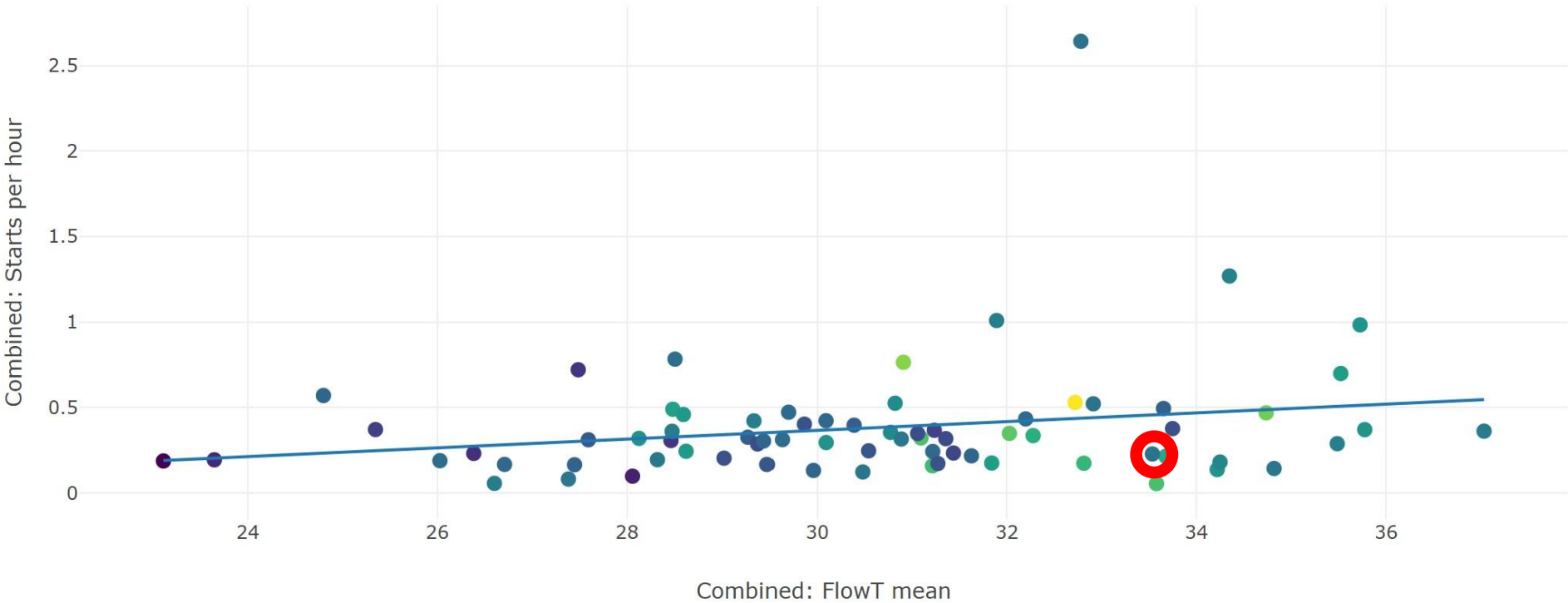
## Data explorer

X-axis FlowT mean

Y-axis Starts per hour

Colour map Heat output

R: 0.22, R<sup>2</sup>: 0.05, n=73, (y=0.03x + -0.40)



# HOW HAS IT GONE – Efficiency?

**Efficient?**

**90%** reduction  
in energy  
consumption

**BEFORE:** 38,135 kWh/year

**Oil**

1,597 litres

16,437 kWh

**Coal**

2.52 tonnes

21,098 kWh

**Electricity**

600 kWh

**ASHP:** 3,664 kWh/year

**Electricity**

3,664 kWh

**Effective?**

**YES**



## Comfort temperatures

- Downstairs (UFH): **20°C** (typical range: 19 – 21°C)
- Upstairs (radiators): **18°C** (typical range: 17 – 19°C)
- Setback period (16:00-19:00): no detectable change in temperature



## Hot Water

- Average temperature: **50.5°C**

## Simple daily manual ventilation – known as Lüften in Germany

- Open doors and windows for 10-15 minutes every day
- Inside air temperatures recover within the hour
- No detectable change in the heating circuit water temperature
- Most of the stored heat energy is within the fabric of the property

Outside air at **5°C, 95% RH** (relative humidity) contains **32% LESS moisture** than **20°C, 50% RH** (6.5g/m<sup>3</sup> water compared to 8.6g/m<sup>3</sup>)

# HOW HAS IT GONE – Effective? - Emissions

**Effective?**

**96% / 97%**  
reduction  
in emissions

**BEFORE:** 12,702 kgCO<sub>2</sub>e/year

**Oil**

4,898 kgCO<sub>2</sub>e

**Coal**

7,722 kgCO<sub>2</sub>e

**Electricity**

82 kgCO<sub>2</sub>e

**ASHP:**

498 kgCO<sub>2</sub>e

**ASHP:**

359 kgCO<sub>2</sub>e

With solar PV and battery

# HOW HAS IT GONE – Cost Effective?

**Cost  
Effective?**

**64% / 80%**  
reduction  
in energy costs

**BEFORE: £2,941**

**Oil**  
£1,198

**Coal**  
£1,573

**Electricity**  
£170

**ASHP:**  
Standard tariff

£1,053

**ASHP:**  
With solar PV, battery and time-of-use tariff

£585

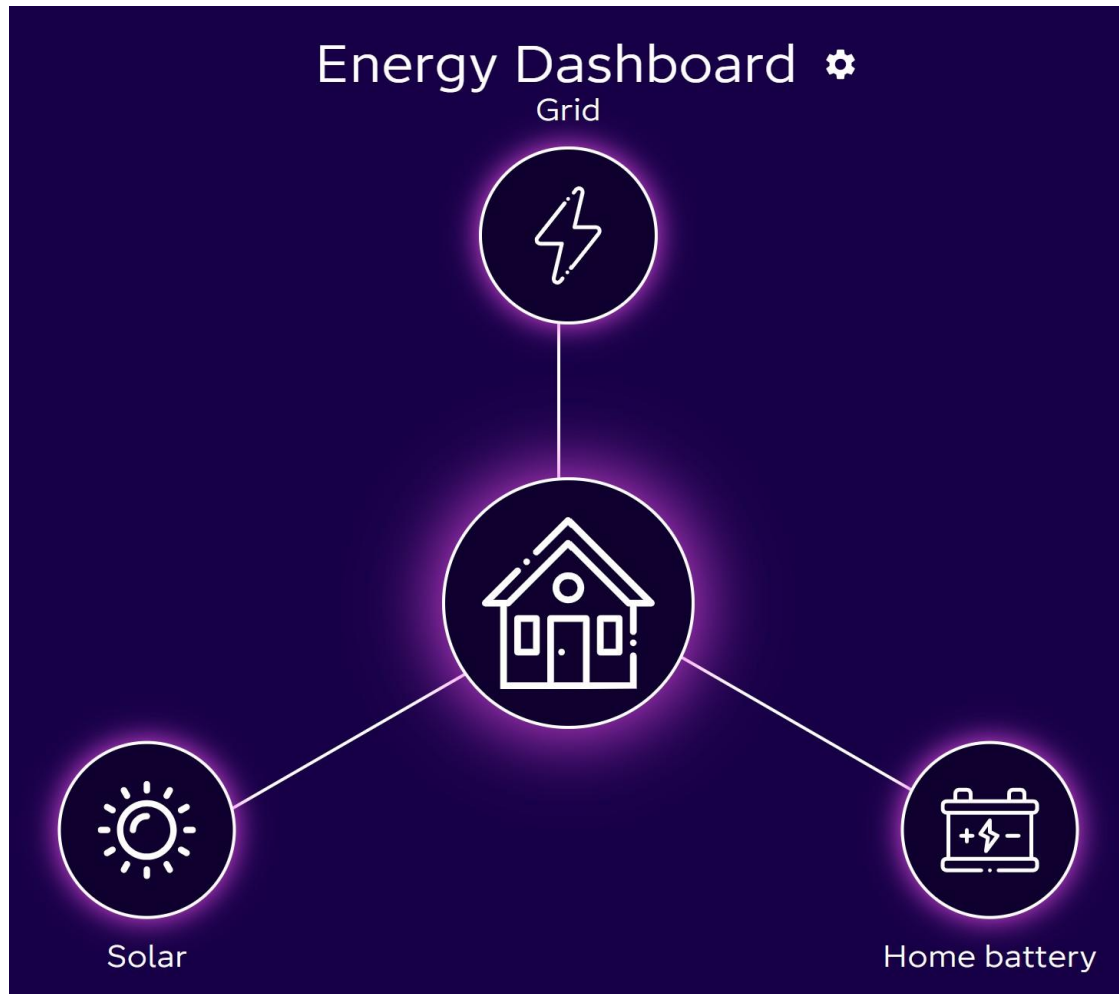
## Cost Effectiveness – Annual Costs

|            | Tariff                | Renewables         | kWh    | p/kWh | £££    | £££ Savings |
|------------|-----------------------|--------------------|--------|-------|--------|-------------|
| Historical |                       |                    | 38,135 | 7.71  | £2,941 |             |
| ASHP       | Octopus Standard Rate |                    | 3,663  | 28.74 | £1,053 | £1,888      |
| ASHP       | Octopus Standard Rate | Solar PV           | 3,112  | 28.74 | £894   | £158        |
| ASHP       | Octopus Standard Rate | Solar PV + Battery | 2,640  | 28.74 | £759   | £136        |
| ASHP       | Octopus Cosy Tariff   | Solar PV + Battery | 2,640  | 22.17 | £585   | £173        |

**Calculated using Octopus rates for review period, including standing charge and VAT  
Solar PV: 15% reduction in total annual imported electricity; 28% with the battery**



# Optimising the Battery with Solar PV: Octopus R&D Labs / My Energy Optimiser



Reference: [Octopus Labs](#)  
[My Energy Optimiser – Scheduling for Home Energy Storage](#)

# Actual Heat Loss

**Actual heat loss is BETTER / LESS than estimated**

**Likely reasons ...**

- Solid stone walls performing better than calculated (high thermal mass)
- Overstated ventilation rates (room air-changes)
- Solar heat gain and heat gains from body heat and domestic equipment
- Degree day assumptions

# Actual Heat Loss – Heat Loss Calculations Revisited

## Heat loss calculation re-engineered ...

- Solid stone walls: reduce U-Values by 25%
- Ventilation rates: reduce room air changes by 25%
- Solar/equipment/body heat gain: 10%
- Degree days base temperature: reduce by 1°C, from 15.5°C to 14.5°C

**This produces a better match for the actual performance of the property**

# ASHP vs Gas Boiler (using standard Energy Price Cap figures for comparison)

|            | Heat Provided | Efficiency | Energy Consumed | Cost/kWh | Cost   | Emissions                 |
|------------|---------------|------------|-----------------|----------|--------|---------------------------|
| Gas Boiler | 13,120 kWh    | 83%        | 15,903 kWh      | 7.06p    | £1,123 | 3,340 kgCO <sub>2</sub> e |
| ASHP       | 13,120 kWh    | 358%       | 3,663 kWh       | 28.33p   | £1,038 | 498 kgCO <sub>2</sub> e   |
| Comparison |               | 4.3x       | -77%            | 4.0x     | -8%    | -85%                      |

ASHP is 4.3 times more efficient

ASHP consumes 77% less energy to provide the same amount of heat

Electricity is currently 4 times more expensive than gas

ASHP is 8% cheaper to run

ASHP would reduce emissions by 85%

## Reference:

[In-situ monitoring of efficiencies of condensing boilers and use of secondary heating trial: final report \(2009\) - GOV.UK](#)  
Energy Price Cap figures, August 2023 – July 2024, including VAT, excluding standing charge

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**Effective?**

**YES**



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## And finally ...

Make a **PLAN** for when your boiler needs to be replaced - avoid an unplanned emergency boiler replacement – do what you can when you can.

Investigate becoming **HEAT PUMP READY** – whether you think you will actually have a heat pump or not – because this is about best practice **efficient heating systems** (low flow temperature).